

SAP STUDENT ACADEMY PROGRAM

Simplified Learning to improve employability in partnership with
TELANGANA ACADEMY FOR SKILL AND KNOWLEDGE (TASK)
Department of IT E & C , Government of Telangana

SAP Education
Essential for Success.

Member
SAP Student Academy Program



SAP Student Academy Program – A Proposal

Audience : TASK Registered Colleges



INTRODUCTION

Telangana Academy for Skill and Knowledge (TASK) has signed MoU with SAP under SAP Student Academy Program in May 2016

SAP Education and TASK together strive towards providing employability – enhancement SAP Skills and Certification Programs . SAP Student Academy Program is an initiative of SAP Education to provide SAP courses to students studying in colleges and universities

Under the MoU signed with TASK , SAP wishes to offer training and certification through its Authorized Education Partner “ PRUDENTIA TECHNOLOGY SOLUTIONS INDIA PVT LTD “

SAP Education training and certification programs are restricted only to TASK registered students and as such not open to general public at large

Member
SAP Student Academy Program



SAP EDUCATION AUTHORISED TRAINING PARTNER – PROFILE

Prudentia Technology Solutions India Pvt Ltd (www.prudentia.net.in) is associated with knowledge and works with prudence

Prudentia is a training solutions provider , offering complete and comprehensive suite of technical and behavioral training for organizations and individuals including instructor led , e-learning and blended learning solutions .

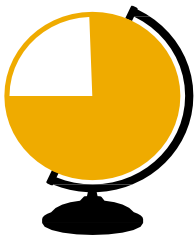
Prudentia works with synergy with enterprise customers and academia to understand their business and development needs , design and deliver high impact trainings and most importantly track and measure for continuous improvement and sustainability

Prudentia has been appointed as “ SAP Partner “ under “Student Academy Program” program and is authorized to resell and deliver SAP Student Academy Program.



About SAP

World's largest provider of enterprise application software



For the world

74%

of the world's transaction revenue touches an SAP system



For business

98%

SAP customers represent 98% of the top 100 most valued brands in the world



For People

97%

Mobile solutions from SAP reach 97% of the world's mobile subscribers via text messaging

25 industries

11 lines of business

74,406 employees

87% of Forbes Global 2000

98% of the 100 most valued brands

100% of Forbes top sustainability companies

80%+ are SME companies



THE cloud company powered by SAP HANA



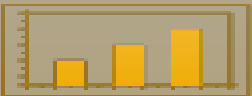
Fastest-growing database vendor



Fastest-growing company at scale in the cloud



Market leader for mobile apps for business



Market leader in products for business analysis



SAP HANA is the market leading platform for real-time computing

SAP in India – Some Interesting Facts

6500+ Customers |



11 out of 16 “Navratnas” run SAP
BEL/BHEL/NTPC/ONGC/IOCL/.....

9 out of 10 most profitable and largest companies run SAP

36 out of 50 in ET 500 run SAP

25 out of the 40 Largest Indian Companies named by Forbes run SAP

SAP INDIA – Employment Opportunities

6500+ Customers



SAP INDIA – Employment Opportunities

1600+ SERVICES & TECHNOLOGY PARTNERS



SAP Education

Providing Training & Certification relevant to all streams of Education

Engineering Graduates

Enhanced career options
from ONLY B.E/ B.Tech to
B.Tech + SAP

~500,000
individuals
trained annually

~420,000
people certified

200+ premium
University/Colleges
associate Across the
World

Management Graduates

Equipped with training on
management tools like
Analytics and ERP to improve
employability

SAP EDUCATION
Leader in Worldwide **IT**
Training & Education*

Training provided
in **~60** countries

Commerce Graduates

Proficiency in contemporary Financial &
Accounting Principals and gateway for
career in IT Industry and Core Jobs

250+ courses
available in Learning
hub Student Edition

* Source: IDC MarketScape: Worldwide IT Education & Training 2013 Vendor Analysis

Benefit to Stake Holders

A Win-Win for all stakeholders

- Flexible learning program that can be completed to fit with university studies
- Industry relevant curriculum
- Rich learning content that spans all SAP solutions
- In-study completion of SAP Certification to speed up career progression in SAP's ecosystem
- Access to membership benefits relating to the SAP Certification program
- Increased employability

Students



- Association with World's Largest ERP Organization
- Unique Industry Relevant Curriculum
- Branding Benefits
- Scalable e-learning offering to complement university curricula
- Access to pre-configured SAP Training systems via SAP E-Academy student edition
- Tracking learning of Students

Institution



- Lower cost to competency
- Lower time to competency
- Active collaboration with hiring institutes
- Enterprise Ready SAP Candidates



Industry



SAP Student Academy Outcome

Improve Employability Index of Students

Business User Program:

- ✓ Familiarization with world class Enterprise Level Applications (ERP)
- ✓ Proficiency in transacting end to end business process in SAP
- ✓ Ability to appreciate various roles in an organization and their inter dependency



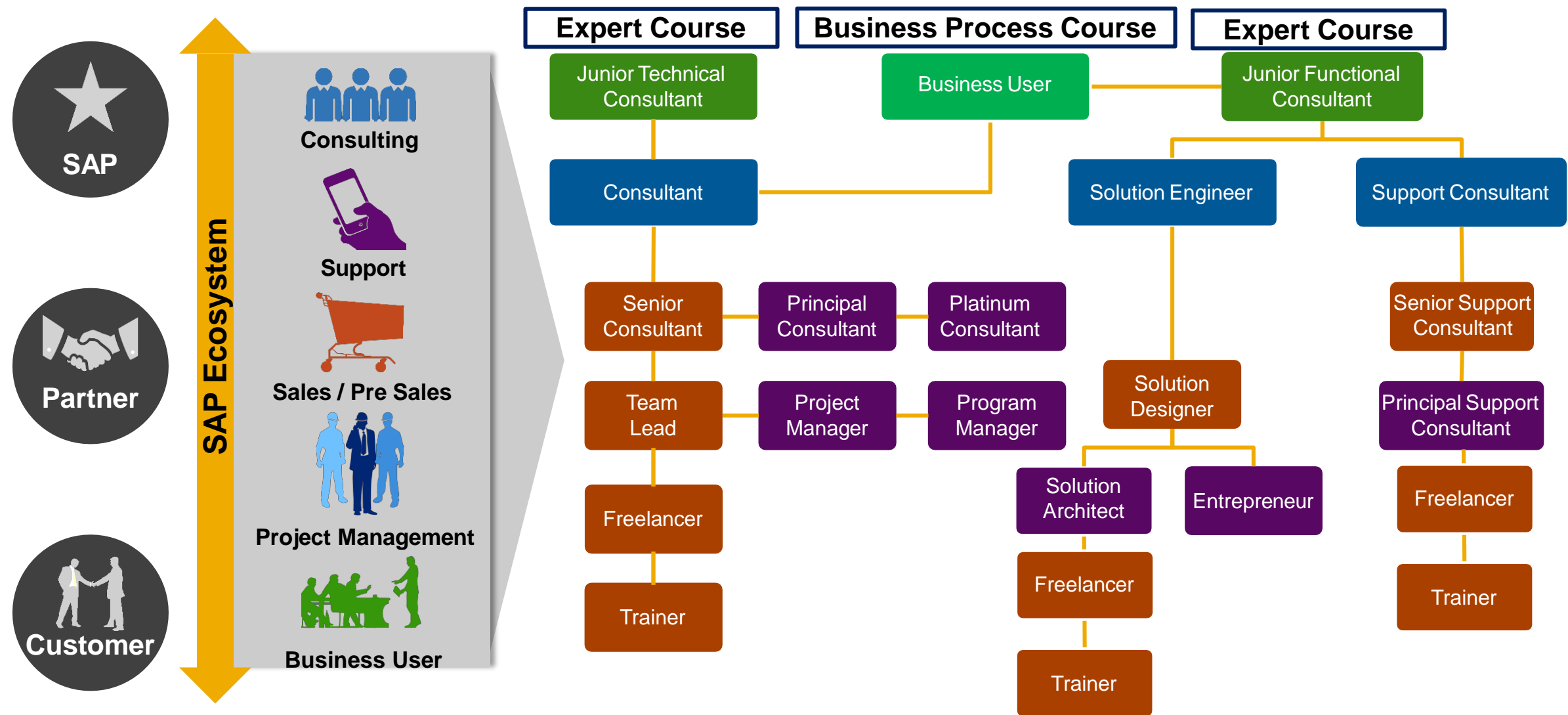
Expert Program:

- ✓ Familiarization with world class Enterprise Level Applications (ERP)
- ✓ Proficiency in understanding business requirement,
- ✓ Mapping business requirements with SAP and
- ✓ Configuring SAP to address the business requirement
- ✓ Ability to appreciate various roles in an organization and their inter dependency



Job roles

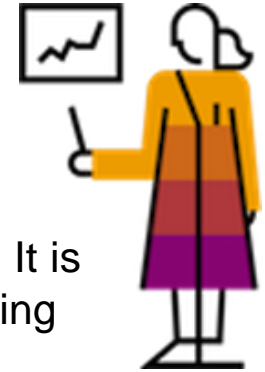
Kick-start your career across the SAP Ecosystem



SAP Course offerings I

Course title : SAP Certified Development Associate – ABAP with SAP NetWeaver 7.40

Certification code : C_TAW12_740



SAP ABAP (Advanced Business Applications Program)

ABAP is a high level 4th generation programming language that runs in the SAP ABAP runtime environment. It is created and used by SAP for the development of application programs . ABAP is an event-driven programming language . User actions and system events control the execution of an application

Who can attend :: Student from 3rd and 4th year of B.E / B.Tech CSE / Electronics with basic knowledge of OOPS and Programming Logic . Recommended : 60% aggregate without any backlogs

Duration : 18 days of Instructor Led Training (FULL TIME)

Delivery model : Classroom Training

Course Outline

- Understand the SAP NetWeaver AS Fundamentals work with ABAP workbench tools
- Understand program database updates write object-oriented programs with ABAP
- Understand the techniques in enhancement and modifications
- Create simple Web Dynpro for ABAP Applications

SAP Course offerings II

Course title : SAP Material Management (Procurement)

Certification code : C_TSCM52_67

SAP MM module manages materials required , processed and produced in enterprises , some of the popular sub-components in SAP MM module are vendor master data, consumption based planning , purchasing, inventory management , invoice verification etc.,



Who can attend :: Student from 3rd and 4th year of B.E / B.Tech Mechanical and EEE

Recommended : 60% aggregate without any backlogs

Duration : 18 days of Instructor Led Training (FULL TIME)

Delivery model : Classroom Training

Course Outline

- Explain and use basic functions of external procurement in SAP ERP
- Utilize process invoices and manage discrepancies
- Prepare and perform a physical inventory of warehouse stock
- Configure valuation and account determination

SAP Course offerings III

Course title : SAP Financial Accounting

Certification Code : C_TFIN52_67

SAP FI module Create and maintain general ledger accounts, exchange rates, bank master data and define house banks. create balance sheet, create profit and loss statements, monitor closing operations using the Financial Closing Cockpit, post accruals with accrual documents and recurring entry documents, and manage posting periods.

Who can attend :: Student from 2nd year MBA

Recommended : 60% aggregate without any backlogs

Duration : 18 days of Instructor Led Training (FULL TIME)

Delivery model : Classroom Training

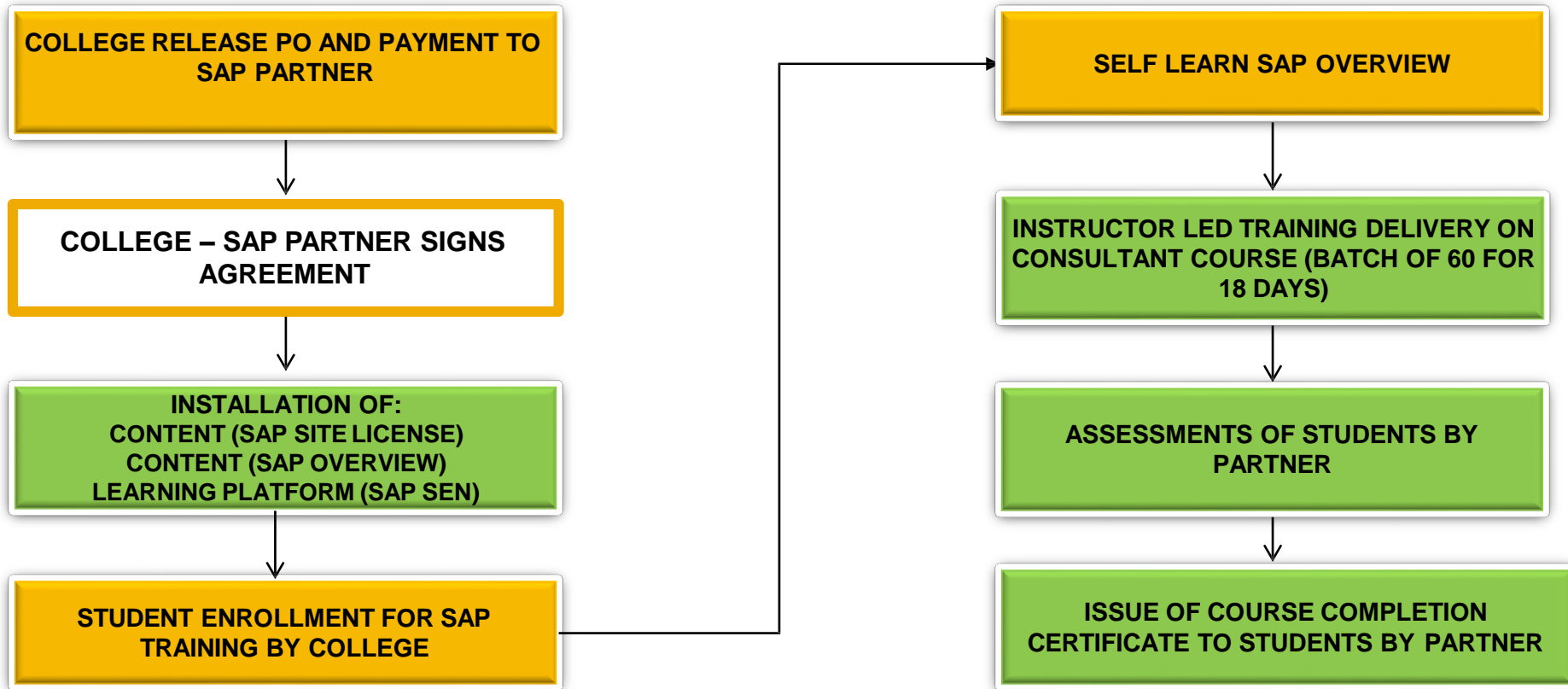
Course Outline

- General Ledger Accounting
- Asset Accounting
- SAP Financials Basics
- Execute SAP List Viewer reports, and use the SAP List Viewer functions and drilldown reporting.

SAP - TASK On- campus Program – Delivery Workflow – Classroom Training



ILT



College / Student activity



Joint activity (College-Partner)



SAP Partner activity

Commercials

FOR ENGINEERING & MANAGEMENT STUDENTS



STREAM	COURSE NAME	DURATION	Mode of Training	Min No. of Students	Course Fee		Cost per Student
ENGINEERING	SAP Overview Course + SAP ABAP (Programing)	18 Days of ILT	Classroom (ILT)	60	Base Price per Student	17,000	₹ 20,060
		6 th Months LMS validity			Total Base Price for 60 Students	10,20,000	
	SAP Overview Course + SAP MM (Materials Management)	18 Days of ILT			GST (18%)	1,83,600	
		6 th Months LMS validity			Price inclusive of Taxes	12,03,600	
MANAGEMENT	SAP Overview Course + SAP FI/SD/HR (Financial Accounting/Sales and Distribution/Human Capital Management)	18 Days of ILT	Classroom (ILT)	60	Base Price per Student	17,000	₹ 20,060
		6 th Months LMS validity			Total Base Price	10,20,000	
					GST (18%)	1,83,600	
					Price inclusive of Taxes	12,03,600	

Key Deliverables

SAP PRODUCTS

- SAP Overview Course- 40 Hrs (Self Learning)
- SAP Consultant Academy Course - Site License (ABAP& MM 160 Hrs Each)
- Question Mark (SAP QM) for Assessment
- SAP SEN Cloud Platform for Hosting Content
- Global Certification – At Additional Cost Optional

60 Students

As Required

SAP SERVICES

- Conduct SAP Awareness sessions
- Deployment of SAP Overview Course on SAP Platform
- Installation of SAP Site License on Cloud SEN Platform
- Conduct SAP Course Assessment on course completion
- Classroom Training for Students (18 days @ 8 Hrs per day)
- Course Completion Certificate on completion of assessment

1 Session

Benefits - Student



- **SAP Overview Course for 6 Months Validity**
- **SAP Academy Course for 6 Months Validity**
- **ILT Class for 18 day on Academy Courses**
- **Assessment by *Questionmark®*:**
- **SAP Enable Now (SEN) Cloud Platform**

Optional SAP Live Server Access:

Access through internet provided to COLLEGE to carry out hands on exercises at additional cost.

The Course provided will be contemporary course content with eligibility for latest certification. While SAP does not envisage any certification change during the contract period of the program, if there is any change due to technology changes the students willing to take up certification program can do so by undergoing a bridge course through SAP learning Hub Student Edition at a subsidized fee.



NEXT STEPS

- **Purchase Order to Prudentia**
- **Payment to Prudentia 100% of the invoice value through RTGS/ DD**
- **Agreement Signing between College- Prudentia**
- **ILT Time Table Finalization**
- **Logins Release. Logins will be active from the date the logins have been released(Six Months Validity).**



Payment Details

Payment in favor of “ Prudentia Technology Solutions India Pvt Ltd”

Bank Details : HDFC Bank A/C No : 50200011917636

Type of Account: Current A/C

IFSC Code : HDFC0000149

GST Number: 27AAHCP7817J1ZY



SAP Global Certification

Student's Passport to a Global Career

- **SAP ERP Global Certification** online test can be taken up by students.
- All students who have successfully completed the requisite number of hours of 200 Hrs are eligible to apply.
- Upon successfully clearing the online certification test students would be awarded the **SAP Global Certificate** from **SAP CE, Germany**.
- Special Concessional Fee for Students: **Rs.25,000 Plus Applicable Taxes** for each of the first two attempts



Course Completion Certificate.

Certificate ID: xxxxxxxxxxxxxxxxxxxx

We hereby confirm that

DIVYA AKULA

from ABC Institute of Technology has attended and completed SAP ABAP

Course TAW10&TAW12

from dd/mm/yy to dd/mm/yy

Certificate obtained via SAP Education's Site License Program

Member
SAP Student Academy Program



Authorised Signatory



This Certificate is valid for the person indicated only and is non-transferable. The SAP logo is registered trademark of SAP SE in Germany and in several other countries all over the world.

Our Success Story <https://vimeo.com/233566831/cdb5a331ab>

Representation of Students Placed @CAPGEMINI in 2017



Member
SAP Student Academy Program



Thank You

